

# HANDEL GROUP

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ACCOUNTABILITY: BEING THE AUTHOR WORKSHOP

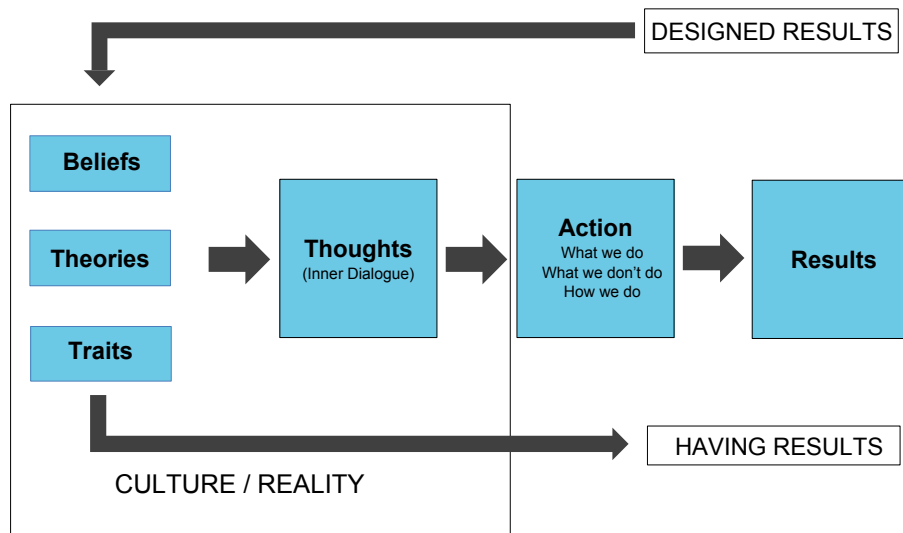
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## Accountability: Being The Author Workshop

This session trains its participants to be responsible for the results they desire. Participants become clear of and deal head-on with their self-limiting and company-limiting thoughts, and learn how to author and spearhead their dreams. Participants begin to recognize how they have indeed authored the areas of their life that are successful and also recognize that they are “weather-reporters” in areas where they are not succeeding. Participants emerge from this workshop more self-aware, reignited with their desires, and wholly accountable for producing the exact results they want to achieve.

### Personal Integrity & Accountability Model



## The Method

The Handel Method® revolves around several key concepts. Perhaps most importantly, we deal with a person’s personality traits. Every single human has some negative traits; usually these traits go unrecognized or ignored and can wreak havoc in the workplace. If you want to impact the culture of a company, you have to help people tell the truth about themselves and others. We allow people honestly and without judgment to look at themselves, emphasizing the universal nature of negative traits, as well as the pride that comes with facing them. Our coaching allows people to tell the truth and discover which personality traits they need to evolve in order to be extraordinary leaders. These conversations are not only freeing for people, they are necessary for creating a culture of creativity and productivity in an organization. We recommend starting at the top, as people tell the truth when they hear the truth.

Another key concept is Personal Integrity®. In its simplest form, people who have Personal Integrity keep the promises they make to themselves and to others and act in ways that are consistent with their own highest values. We ask people to examine where their integrity is lacking, their reasoning, and help them design the rules and actions to reach a higher level. Other concepts that make up The Handel Method include: defining goals and creating actions to achieve them, developing highly effective communication skills, having hard conversations, designing inspiring futures, and controlling one's inner dialogue.

## The Strategy

Dysfunction within a company is, at the very least, expensive and unpleasant. At its worst, it can kill a business. We address the success of a corporation by focusing on its individuals and the many demands facing a business, from leadership development to the often overlooked challenges of repairing damaged working relationships. We are experts at resolving interpersonal issues that impede an organization's growth and profitability. Organizations are often undermined by human dynamics, which create unspoken and divisive issues that prevent optimal performance when left unaddressed. As an added bonus, our process brings joy back to the workplace—and happy people are good for business.

Leadership can be sacrificed to the day-to-day tasks of managing a business. We make it possible for leaders to recognize and remove self-imposed obstacles that impede true leadership. We work on multiple aspects of leader effectiveness including accountability, communication, personality traits, and Personal Integrity. As a result, our coaching clears a path for leaders to fully utilize their natural abilities in ways that are highly effective and forward-thinking. Successful teams are products of aligned goals, trust, and open collaboration. However, even teams with the most talented professionals can fail to operate cohesively and collaboratively, limiting their optimal potential. It is the "unspoken" issues – intellectual and emotional, political and personal – that undermine both the individual and the organization. Handel Group works with teams to reveal and dissolve obstacles, no matter how unpleasant and deep-seeded. Where management tends to tread lightly, or not at all, Handel Group creates harmony from discord.

